

We learned much with our “Housing Panel” May 11th!

If you want to sell your house, make it look good:

Paint to look fresh, inside and out

Flooring

Landscape and curb appeal

Stage for photos (be a minimalist)

Maybe the big fix-it items – furnace, roof, etc.

1. Does my existing home meet my needs?

It is important to consider what you need in a new space.

This question will help you hone in on your needs.

2. How much does it cost to upsize, downsize, or rightsize?

If you are cost conscious, research the expenses associated with the size of home you want to move to.

3. Would a new community better suit my lifestyle or life stage?

Your lifestyle is a great determining factor for where you live.

Choose a community that fits what you enjoy doing.

4. Is this a smart financial move?

Consider the long-term risks or benefits of moving. Making a financial plan could help you decide if a move is the right.

5. Are you overwhelmed with the current responsibilities of maintaining your home?

Research shows most households spend 20 hours each week maintaining their home adding to the cost for comfort.

Types of Senior Housing

Independent: 55+ or 62+

Independent/Assisted Living

Assisted Living/Memory Care

Stand Alone Memory Care

Adult Family Homes

Manage your move...from start to finish

Facilitate the move - downsizing, packing, unpacking, and resettling

Maximize the value of all that's left behind

Online estate sales/auctions

Donations

Recycling

Discarding

Sort – Plan – Sell – Pack - Unpack

Info is from their presentation with us.

For their slides (18 MB) – contact:

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Percentage of people 65+	Amount of care needed	Median total cost
48%	None	\$0
27%	Less than 2 years	Under \$186,144
12%	2 to 5 years	\$186,144 to \$465,360
14%	Over 5 years	Over \$465,360

How to pay for senior care?

- ❖ Family assistance
- ❖ Self-funding, savings, sale of a home
- ❖ Long Term Care insurance
- ❖ VA Aid Benefits
- ❖ Home Equity
- ❖ Reverse mortgage
- ❖ Stay in your own home, hourly rates
- Home care - shopping, light housework
- Home health - nursing care

Our presenters:

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(options to sell your home)

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